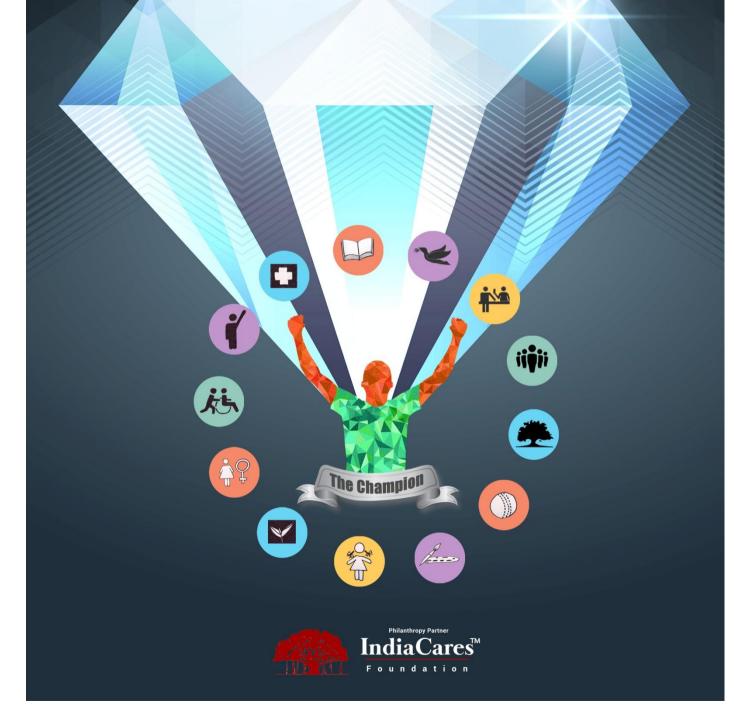
## Care Champion Diamond Registration





## **Care Champion Diamond**

A **Care Champion Diamond** is an individual who undertakes to raise a minimum of Rs 5 lakh in donation for a chosen Civil Society Organisation\* (CSO/NGO). In order to register:

- A Care Champion Diamond needs to make an upfront contribution of Rs 10,000/-\*\* in favour of '*India Cares Foundation*'. This will be included in the total minimum amount to be raised by the Care Champion Diamond.
- India Cares will require all your collections and completed fundraising forms, adding up to the committed amount of Rs 5 lakh by 20th April 2017 for the benefits mentioned herein below to be provided.

RACE Week	POST RACE DAY
<ul> <li>Personalised running number bib.</li> <li>Official Event Kitting (Event track suit, t-shirt_can &amp; shoes)</li> </ul>	<ul> <li>Invitation to the 'Champions Dinner' on Race Day evening at ITC Windsor Bengaluru</li> </ul>
<ul> <li>Invite car park sticker for race day.</li> <li>Invite (non-transferable) for self to the Event pasta party</li> </ul>	<ul> <li>✓ Free Race Day Photograph (subject to image being captured by www.marathon-Photos.com on race day).</li> </ul>
✓ Invite to VIP Marquee on Race Day, which is an opportunity to meet the Event Ambassadors and other celebrities.	<ul> <li>Processing, reconciliation and acknowledging all pledge cheques received, issuing receipts, and 80G certificates wherever applicable.</li> <li>Featured in the post Event docket.</li> </ul>
<ul> <li>✓ Priority line-up if participating in the Majja Run, Senior Citizens' Run or in the Champions with Disability category.</li> </ul>	
	<ul> <li>Personalised running number bib.</li> <li>Official Event Kitting (Event track suit, t-shirt, cap &amp; shoes).</li> <li>Invitee car park sticker for race day.</li> <li>Invite (non-transferable) for self to the Event pasta party</li> <li>Invite to VIP Marquee on Race Day, which is an opportunity to meet the Event Ambassadors and other celebrities.</li> <li>Priority line-up if participating in the <i>Majja Run, Senior Citizens' Run</i> or in the <i>Champions with Disability</i></li> </ul>

#### Care Champion Diamond can look forward to:

\*Select a CSO from the list of participating charities on <a href="http://icfn.in/tcsworld10k/">http://icfn.in/tcsworld10k/</a>

\*\*India Cares retains Rs 10,000/- of the total funds raised by a Care Champion Diamond as donation for the support provided to the Care Champion and CSO.



General Tips	Frequently Asked Questions
Start collecting funds early.	
Always keep your fundraising sheet with you. Place the link of your online appeal on India Cares website to your FaceBook/ Twitter/ Blog.	<ol> <li>Who Should You Ask? Everyone! Create a list of potential donors (i.e. family, friends, co-workers, neighbors, classmates, clients etc.) Ask for referrals.</li> </ol>
Initially your closest contacts are the ones most likely to donate, and give references.	<b>2. What Should You Tell the Donors?</b> Tell them about your cause, impact the contribution will have and tax exemptions are
Set yourself a target and make it known – as you make progress towards your fundraising goal people become more and more likely to donate to you	<ul><li>part of it</li><li><b>3. How Much Do You Ask For?</b></li><li>Whatever is possible! Give a specific range</li></ul>
Draft template letters that you can send out to all your contacts (you can use the samples provided here).	e.g. Rs 500,1000,1500 etc. 4. When do I need to submit the funds I hav
Be knowledgeable about the cause you're supporting.	<b>raised?</b> All funds adding up to the committed amount
Donors respond positively if they know how their donation will help.	must be submitted by 20 <sup>th</sup> April 2017. In case y submit to the CSO, keep photocopies for India Cares, you can continue raising funds till 5 June 2017.
When you're writing/ talking to your contacts, just be yourself, don't try and convince people, you are 100% sure of what you are doing, it will show.	<ul> <li>5. What do I do for donors who keep delayin the donations?</li> <li>Reach back out to non-responders when</li> </ul>
And, don't be a afraid to send follow up emails or do calls! Generally people understand & close friends and family won't mind hearing from you a few times.	you're approaching one of your internal goals. Set a few internal goals, you can plan on sendi a couple follow up emails. Remember people o easily miss or skip over your initial outreach!
Send out a <b>Thank You</b> email to your donors for helping you reach your goal.	<ul> <li>Include progress updates in your follow up messages and consider including any inspiring stories or personal anecdotes you have about</li> </ul>
Donation cheques should be made out in the name of your chosen CSO. Donors will receive 80G tax exemption as applicable from the CSO.	the cause. <ul> <li>Remember to continue using social media</li> <li>it's more acceptable to frequently post update</li> </ul>
Cash donation collected should be submitted along with the Name, address and contact details of all Donors to ensure proper tax receipt (A copy of the same has to be given to India Cares )	6. How do I make my mailer more effective? Include in your mail asking for donation in the first paragraph, which focuses on the donor's benefit of donating. Give a brief about the CSC you are supporting (10-12 lines). Talk about the project you are fundraising for, give some stats for reference. Use a photo to convey better.

**Remember** You are NOT asking for money for yourself —it's for the cause you have chosen! Every rupee you collect makes a difference! Be creative and remember to have fun!

Sample Ask Letter	Sample Thank-you Letter
Dear Friend,	Dear Friend,
From an early age, throughout life till now, every now and then we wonder how we can change the world!	Thank you again for supporting my run for a cause!
Funny isn't it, we get sad, angry,, hopeful helpless, when we see something that's not right in our society or a less fortunate who just needs a chance	With your support I was able to raise Rs Your caring support for (name of CSO/NGO) will make a great difference to lives.
Well, I have decided to do something, take some action and try to support. On 21 <sup>st</sup> May 2017, I will join with thousands of Indians to run in the TCS World 10k Bengaluru!	Your gift is already being used for (utilisation of funds statement) There's no doubt that the need is huge; however, the support of donors like you is helping to make it possible for the less fortunate lead happier and fruitful lives.
As part of my participation, I have decided to raise (Rs <u>xxx</u> ) to be donated directly to ( <u>insert name of NGO/</u> <u>CSO</u> ) to support (2-3 lines on utlisation of donations) Your donation of any amount would be a great help toward my reaching this goal.	As I was running in the race, it felt great to be surrounded by so many other caring Indians, but even better was the feeling that I was supported in my efforts by so many friends!
You can send me a check made payable to (name of organisation) or donate online at (insert your online page link). All donations are tax deductible, and your generosity will play a role in the efforts to support the cause.	Thank you again for your support! Warm Regards, [insert your name]
Thank you so much for your support. I will think of you proudly as I bravely pound the pavement.	P.S. For more information about the cause you have helped to support, please visit [insert CSO website]
Warm Regards,	
[insert your name]	
<i>P.S. Your belief in your cause, commitment to following is all you need to reach your target.</i>	

### Important dates for Care Champion Diamond:

1 Feb 2017	⇔	Start of Care Champion Diamond registration
20 March 2017	₽	End of Care Champion Diamond registration
20 April 2017	Û	Last date to submit reach the minimum fundraising threshold of
20 April 2017	-	Rs 5 lakh
17-20 May 2017	Ŷ	Get Active Expo – bib distribution for confirmed participants residing in
17-20 Widy 2017	7	Bengaluru
20 May 2017	⇔	Pasta Party
20 May 2017		Bib distribution for confirmed outstation and overseas participants
21 May 2017 🖙 Race D		Race Day

## **Care Champion Diamond Registration Form**

#### **Champion's Details:**

Name:	
Email Id:	
Mobile Number:	
Your chosen CSO* :	
Date of Birth :	Race Category (if running):
Shoe Size - tick one:	5 6 7 8 9 10
T-Shirt Size - tick one:	34 36 38 40 42 44
Address:	

\*Choose a CSO from the list of participating charities on <a href="http://icfn.in/tcsworld10k/">http://icfn.in/tcsworld10k/</a>

**Care champion Diamond's Profile (5-6 lines for each aspect or at least one, can be sent is a separate sheet, but has to be sent with this form)** 

Professional:

Personal:

Payment Details: Signup donation: Rs 10,000/- by cheque favoring "India Cares Foundation" which is included in vour committed amount of Rs 5 lakh

Amount:	
Cheque No:	
Drawn On: (Bank / Branch)	

Please send a high resolution quality soft copy of your photograph to tcsworld10k@icfn.in and provide your appeal message in the box below. We will use both for promotional purposes during the event. (Not more than 225 words and attach a separate sheet if required)

#### **Terms and Conditions:**

- India Cares will facilitate your registration as a Care Champion Diamond by submitting your Run Registration Form for TCS World 10k Bengaluru 2017 to the race authorities.
- Your run registration charges will be paid by India Cares
- You will receive an 80G tax exemption receipt from India Cares for your sign up contribution of Rs 10,000/-
- You are committing to raising a minimum of Rs 5 lakh for the CSO indicated. •
- Donation cheques / drafts collected by you should be made out in the name of the CSO you support, and your donors will receive tax exemption u/s 80G from that CSO.
- For donations raised online through your appeal page on <a href="http://icfn.in/tcsworld10k/">http://icfn.in/tcsworld10k/</a> •
  - India Cares deducts 5% of the donation amount towards provision of the online platform. The remaining amount is forwarded to your chosen CSO post-event.
  - Donors get the appropriate 80G e-receipt from India Cares, within an hour of donating 0
  - Please submit evidence of your target reached by 20<sup>th</sup> April 2017 to India Cares.
- All terms and conditions that apply to participation in the TCS World 10k Bengaluru 2017, as indicated in the • application form for the event, shall apply.

#### I have read through the terms and conditions and agree to abide by the same.

Champion's Name:\_\_\_\_\_ Signature:\_\_\_\_





\*This Form, filled soft copy should be sent to our event email id: tcsworld10k@icfn.in

# **Care Champion Diamond Funds Submission Form Champion's Details:** Name: Email Id: Contact No: \_\_\_\_\_\_ Recipient CSO Name: **Collection Details:** Total Amount Raised: \_\_\_\_\_ By Cheque\*:\_\_\_\_\_ By Cash\*\*: Online :\_\_\_\_\_

\*All cheque photocopies must be submitted with this form.

\*\* All collected cash should be submitted to the recipient CSO. But please give the proper details of your donors who donated cash to the CSO to get the appropriate 80G receipts. Keep an excel of these details and submit to India Cares.



#### India Cares Foundation

No.52/8, 1st Floor, 5th Main, 12th Cross, Wilson Garden, Near LR Cambridge School Bengaluru – 560 030. Email: <u>tcsworld10k@icfn.in</u> Call: 080 22222571

## **Care Champion Diamond**

**Funds Collection Sheet** 

Champion's Name:\_\_\_\_\_

TCS WORLD 10K BENGALURU

For CSO:\_\_\_\_\_

Donor Name	Contact Details : Email id & Address		Cash/ Cheque No
ep extra photocopies of the			