



## CARE CHAMPION GOLD Registration





## **Care Champion Gold**

A **Care Champion Gold** is an individual\* who undertakes to raise a minimum of Rs 2.50 lakh in donations for a chosen CSO. Individual needs to make an upfront contribution of Rs 7,000/-\*\* at the time of registration in favour of 'India Cares Foundation'. This will be included in the total minimum amount to be raised by the Care Champion Gold. India Cares will require all your collections and completed fundraising forms, adding up to the committed amount of Rs 2.50 lakh by 20th October 2017 for the benefits to be provided.

### What a Care Champion Gold can look forward to:

PRE RACE DAY	ON RACE DAY	POST RACE DAY
✓ Regular contact with India Cares.	✓ Personalised running number bib.	✓ Free Race Day Photograph (subject
✓ Name and profile of the Care Champion Gold on the Event website and website of India Cares.	✓ Official Event Kitting (Event track suit, t-shirt & cap).	to image being captured by www.marathon-Photos.com on race day).
✓ Individual fund raising page on India Cares' website facilitated by the Philanthropy Partner.	✓ Care Champion Gold raising funds of Rs 5 lakh and above on or before 20 <sup>th</sup> October 2017 shall be elevated as a Care Champion Diamond and	✓ Care Champion Gold will be named in the post event docket.
✓ Mention on 'Wall of Change' at the Get Active Expo.	will be entitled to relevant race day and post race day benefits.	
✓ Invite (non-transferable) to self for the event pasta party.	✓ Invitee car park sticker for race day.	
✓ Special effort to highlight the Care Champion Gold and their causes in media.	✓ Invite to VIP Marquee on Race Day, which is an opportunity to meet the Event Ambassadors and other celebrities.	
✓ No additional amount to be paid as event registration fees for race day	celeprities.	
participation.	✓ Priority line-up if participating in the Great Delhi Run, Senior Citizens' Run or in the Champions with Disability category.	

#### \*Select a CSO from the list of participating charities on <a href="http://icfn.in/ADHM/">http://icfn.in/ADHM/</a>

<sup>\*\*</sup>India Cares retains Rs 7,000/- of the total funds raised by a Care Champion Gold as donation for the support provided to the Care Champion and CSO.



#### **General Tips**

- Make a list. Put together a list of friends, family, coworkers, work out buddies, family doctor, club members etc... (i.e. potential donors).
- Always keep your fundraising sheet with you. Place the link of your online appeal on India Cares website to your FaceBook/ Twitter/ Blog.
- Initially your closest contacts are the ones most likely to donate, and give references.
- Set yourself a target and make it known as you make progress towards your fundraising goal people become more and more likely to donate to you
- Draft template letters that you can send out to all your contacts (you can use the samples provided here).
- Donors respond positively if they know how their donation will help.
- When you're writing/ talking to your contacts remember the reason why you are supporting this cause, bring that same energy to your fundraising efforts.
- Stay Focused! Remind yourself everyday why you are fundraising and participating in ADHM
- Ask, Ask and Ask again People need to be reminded
- Send out a **Thank You** email to your donors for helping you reach your goal.
- Donation cheques should be made out in the name of your chosen CSO. Donors will receive 80G tax exemption as applicable from the CSO.
- Cash donation collected should be submitted along with the Name, address and contact details of all Donors to ensure proper tax receipt (A copy of the same has to be given to India Cares)

#### **Frequently Asked Questions**

#### 1. Who Should You Ask?

Everyone! Create a list of potential donors (i.e. family, friends, co-workers, neighbors, classmates, clients etc.) Ask for referrals.

#### 2. What Should You Tell the Donors?

Tell them about your cause, impact the contribution will have and tax exemptions are part of it

#### 3. How Much Do You Ask For?

Whatever is possible! Give a specific range e.g. Rs 500,1000,1500 etc.

## 4. When do I need to submit the funds I have raised?

All funds adding up to the committed amount must be submitted by 20<sup>th</sup> October 2017. In case you submit to the CSO, keep photocopies for India Cares, you can continue raising funds till 30th November 2017.

## 5. What do I do for donors who keep delaying the donations?

- It's very common for people to put things off. We all live busy lives and have a lot of other responsibilities on our plates. A little reminder nudge never hurt anyone.
- o If someone has indicated that they want to donate, but hasn't, don't hesitate to follow-up with a phone call or reminder email. Especially as the time you have to fundraise for the event runs down. People respond to deadlines!
- Include progress updates in your follow up messages and consider including any inspiring stories or personal anecdotes you have about the cause.
- Remember to continue using social media! it's more acceptable to frequently post updates

# 6. How do I make my mailer more effective? Include in your mail asking for donation in the first paragraph, which focuses on the donor's benefit of donating. Talk about the project you are fundraising for, give some stats for reference. Use a photo to convey better.

**Remember** You are NOT asking for money for yourself —it's for the cause you have chosen! Every rupee you collect makes a difference! Be creative and remember to have fun!

Sample Ask Letter	Sample Thank-you Letter
Dear Friend,	Dan Friand
From an early age, throughout life till now, every now and then we wonder how we can change the world!	Dear Friend,  Thank you again for supporting my run for a cause!
Funny isn't it, we get sad, angry,, hopeful helpless, when we see something that's not right in our society or a less fortunate who just needs a chance	With your support I was able to raise Rs Your caring support for (name of CSO/NGO) will make a great difference to lives.
Well, I have decided to do something, take some action. On 19th November 2017, I will join with thousands of Indians to run in the Airtel Delhi Half Marathon	Your gift is already being used for (utilisation of funds statement) There's no doubt that the need is huge; however, the support of donors like you is helping to make it possible for the less fortunate lead happier and fruitful lives.
As part of my participation, I have decided to raise (Rs xxx) to be donated directly to (insert name of NGO/CSO) to support (2-3 lines on utilisation of donations) Your donation of any amount would be a great help toward my reaching this goal.	As I was running in the race, it felt great to be surrounded by so many other caring Indians, but even better was the feeling that I was supported in my efforts by so many friends!
You can send me a check made payable to (name of organisation) or donate online at (insert your online page link). All donations are tax deductible, and your generosity will play a role in the efforts to support the cause.	Thank you again for your support!  Warm Regards,  [insert your name]
Thank you so much for your support. I will think of you proudly as I bravely pound the pavement.	P.S. For more information about the cause you have helped to support, please visit [insert CSO website]
Warm Regards,	
[insert your name]	
P.S. Your belief in your cause, commitment to following is all you need to reach your target.	

## **Important dates for Care Champion Gold:**

15 July 2017	⇒	Start of Care Champion Gold registration		
20 September 2017	⇧	End of Care Champion Gold registration		
20 October 2017	⇧	Last date to reach & submit the fundraising threshold of Rs 2.50 lakh		
16-18 November 2017	î	Get Active Expo – bib distribution for confirmed participants		
18 November 2017	1	Pasta Party Bib distribution for confirmed outstation and overseas participants		
19 November 2017	⇧	Race Day		
30 November 2017	₽	Last Day to raise funds in this edition (to go beyond your target)		







## **Care Champion Gold Registration Form**



**Champion's Details:** 

Champion's Details.	
Name:	
Email Id:	
Mobile Number:	
Your chosen CSO*:	
Date of Birth :	
Shoe Size (UK) - tick one:	5 6 7 8 9 10
T-Shirt Size - tick one:	XS S M L XL XXL
Race Category	21km-Half Marathon ; 6km GDR ; Sr Citizen ; CWD
Address:	
separate sheet, but has to be sentered Professional:	empulsory to fill) (5-6 lines for each aspect or at least one, can be sent is a t with this form)
Personal:	

	:h 	1
Amount:		
Cheque No:		
Drawn On: (Bank / Branch)		
	ty soft copy of your photograph to <a href="mailto:adhm@icfn.in">adhm@icfn.in</a> and provide your appeal message motional purposes during the event. (Not more than 225 words and attach a separate	
•	ur registration as a <b>Care Champion Gold</b> by submitting your Run Registration arathon 2017 to the race authorities.	า
Your run registration charges		
· ·	olution photograph of yours along with this form exemption receipt from India Cares for your sign up contribution of Rs 7,000	)/-
	ng a minimum of Rs 10 lakh for the CSO indicated.	,
·	ollected by you should be made out in the name of the CSO you support, an exemption $u/s$ 80G from that CSO.	d
	through your appeal page on <a href="http://icfn.in/ADHM/">http://icfn.in/ADHM/</a> 5% of the donation amount towards provision of the online platform. The	
<ul> <li>India Cares deducts 5</li> </ul>		
	s forwarded to your chosen CSO post-event.	
remaining amount is o Donors get the appro	s forwarded to your chosen CSO post-event. opriate 80G e-receipt from India Cares, within an hour of donating	
remaining amount is  O Donors get the appro Please submit evidence of years	s forwarded to your chosen CSO post-event. opriate 80G e-receipt from India Cares, within an hour of donating your target reached by 20 <sup>th</sup> October 2017 to India Cares. at apply to participation in the Airtel Delhi Half Marathon 2017, as indicated	in
remaining amount is  O Donors get the appro Please submit evidence of your All terms and conditions that	s forwarded to your chosen CSO post-event. opriate 80G e-receipt from India Cares, within an hour of donating your target reached by 20 <sup>th</sup> October 2017 to India Cares. at apply to participation in the Airtel Delhi Half Marathon 2017, as indicated	in
remaining amount is  O Donors get the appro  Please submit evidence of you  All terms and conditions that the application form for the	s forwarded to your chosen CSO post-event. opriate 80G e-receipt from India Cares, within an hour of donating your target reached by 20 <sup>th</sup> October 2017 to India Cares. at apply to participation in the Airtel Delhi Half Marathon 2017, as indicated	in
remaining amount is  O Donors get the appro  Please submit evidence of you  All terms and conditions that the application form for the	s forwarded to your chosen CSO post-event. copriate 80G e-receipt from India Cares, within an hour of donating your target reached by 20 <sup>th</sup> October 2017 to India Cares. It apply to participation in the Airtel Delhi Half Marathon 2017, as indicated event, shall apply.	in
remaining amount is  O Donors get the appro  Please submit evidence of you  All terms and conditions that the application form for the	s forwarded to your chosen CSO post-event. copriate 80G e-receipt from India Cares, within an hour of donating your target reached by 20 <sup>th</sup> October 2017 to India Cares. It apply to participation in the Airtel Delhi Half Marathon 2017, as indicated event, shall apply.	in

## **Care Champion Gold Funds Submission Form**



### **Champion's Details:**

Name:
Email Id:
Contact No:
Recipient CSO Name:
Collection Details:
Total Amount Raised:
By Cheque*:
By Cash**:
Online :

### **India Cares Foundation**

No 227A, 1st Floor, Sant Nagar, East of Kailash, New Delhi 110065 011-41096623; adhm@icfn.in; http://icfn.in/ADHM/



<sup>\*</sup>All cheque photocopies must be submitted with this form.

<sup>\*\*</sup> All collected cash should be submitted to the recipient CSO. But please give the proper details of your donors who donated cash to the CSO to get the appropriate 80G receipts. Keep an excel of these details and submit to India Cares.

## **Care Champion Gold**

Funds Collection Sheet			
Champion's Name:		0	44
For CSO:	airtel delhi half marathon		
Donor Name	Contact Details : Email id & Address	Amount Donated	Cash/ Cheque No.
45		iiiii	

Please keep extra photocopies of the funds collection sheet